



JWAL SOFTWARE

AI & Technology Readiness Audit

Fixed fee, 2–3 weeks. Your systems, data, vendor spend, and AI opportunities mapped into one board-ready roadmap.

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WHO THIS IS FOR

Companies of 10 to 200 people who need the organizational picture before committing to implementation: "should we build or buy," "is our software spend sane," "what do we actually do about AI," and want the answer from an operator, not a slide deck.

I've sat on both sides of a vendor decision: the one making the case, and the one signing the check. The roadmap you get is the one I'd want if I were you.

STRUCTURE

Week 1, discovery. Systems, data flows, vendor contracts, and team-structure interviews across the organization.

Week 2, analysis. AI opportunity mapping, vendor cost rationalization, and risk flagging.

Week 3, roadmap delivery. A prioritized, board-ready roadmap, presented to leadership.

WHAT YOU GET

- A full technology and vendor inventory so nobody is guessing what you're paying for, or why.
- An AI opportunity map with the business case attached to each opportunity.
- A board-ready roadmap deck prioritized and ready to present, not a slide dump.
- A first-90-days plan: the concrete next moves once the roadmap is approved.

Often follows Executive AI Coaching. The audit takes a firm-level shortlist further into a fully mapped organizational roadmap, and is the natural on-ramp to a Fractional CAIO / CTO engagement.

PRICING

Contact me for pricing

Fixed fee for the full 2–3 week engagement.
Reach out for a scoped quote.

RESULTS DELIVERED

\$2M+

annual cost reduction from vendor rationalization work

20 → 72

percentile site speed improvement delivered

6

engineering teams led through architecture and vendor decisions

ABOUT JACOB KNIGHT

- 15+ years building and leading software teams across SaaS, e-commerce, and enterprise.
- Fractional CTO to SaaS companies from vertical market leaders to AI-native startups.
- MBA, University of Utah · BS Physics, Utah State.

HOW IT WORKS

01

Discovery call

Your business, team, and goals.
Clarity on fit, no fluff.

02

Discovery week

Systems, data, vendor contracts, and team interviews.

03

Analysis week

AI opportunity mapping and vendor rationalization.

04

Roadmap delivery

A board-ready roadmap, presented to your leadership team.

Engagements are flexible. No long-term contracts required.

Start with a readiness audit.

jake.k@jwal.ai · jwal.ai · Layton, UT (remote-first)

Know where AI pays before you spend a dollar building it.

A board-ready roadmap in three weeks.